

**KMGA Monthly Meeting  
March 17, 2009  
Minutes**

|                          |  |                              |                     |
|--------------------------|--|------------------------------|---------------------|
| <b>President</b>         | <b>Vice President</b>                      | <b>Secretary</b>             | <b>Greens Chair</b> |
| Orlin Loen               | Tom Vandenberg                             | Teresa Snook                 |                     |
| <b>Board Members</b>     |  |                              |                     |
| Vic Callahan             | Bob Cavanaugh                              | Chuck Clinard                | Quincy Franklin     |
| Rick Margelis            | Noel Ocen                                  | Lee Stuart Jr.               | David Vernier       |
| <b>Director of Golf</b>  | <b>Business Manager</b>                    | <b>Greens Superintendent</b> |                     |
| Steve Tyler              | Don Brinks                                 | Ron Williams                 |                     |
| <b>City Manager</b>      |  | <b>Parks and Recreation</b>  |                     |
| Ken Collard              | Thomas Skrobola                            | Frances Jewell               | Jerome Kisscorni    |
| <b>City Commissioner</b> | <b>Clerk's Office –<br/>(Minutes only)</b> |                              |                     |
| Barbara Miller           | Scott Borling                              |                              |                     |

- **The Minutes** of the February 17, 2009 meeting were approved.
- **Don Brinks presented the Business Manager's Report.**
  - The POS (point of sale) system's hardware and software needs to be updated. It is owned by Steve Tyler, and he is looking into streamlining the cash registers, especially at Eastern Hills. The new system will be able to categorize sales, differentiating KMGA, LLC, and EH concessions purchases. The cost of this upgrade is approximately \$17,000.
  - A model balance sheet for Eastern Hills' concessions was presented.
  - The Board gave its approval for Paul Simonds to sign KMGA checks or use the debit card to pay for EH Concessions deliveries.
- **Steve Tyler presented the Greens Chairman's Report**
  - Steve and newly appointed Greens Chairman, Rick Margelis, will meet later this week to discuss current conditions, procedures, etc.
  - Steve praised the maintenance staff for their hard work and great job on winter projects/preparing equipment for this season. Current spring staff numbers; Milham Park – 6, Eastern Hills - 3.
  - **Eastern Hills:**
    1. The course (18 holes) will open on Friday, March 20.
    2. Due to recent heavy rains, there is knee-deep water covering the tee area on #5 West, and the irrigation system located there is partially under water. Currently the West is closed. Plan of attack:
      - a. Pump out excess water – possibly to the low area between #10 green and #18 tee.
      - b. When area is playable, tee locale will likely move forward for a time, making this a Par 4. Other ideas regarding closing #5 and creating a temporary hole using the old #8 green were discussed. Target date for resolution is April.
      - c. Insurance claim work has begun.
  - **Milham Park:**
    1. The greens are in great shape and the public has noticed!

2. The public has been very curious about the removal of several trees over the winter. All were diseased, most with Ash Borer. Stump removal will begin next week. Steve's next informational e-mail will address the Ash Borer issue and subsequent removal of these trees.
  3. A Michigan State University forestry expert will visit our courses and give feedback regarding how we can protect our trees in the future.
  4. Rick Margelis noted that a line of bushes along #17 have been removed to allow more light and air flow.
  5. Ron Williams plans to cut down brush and add low-growing, low-maintenance plantings to the rear of #4 green. This will help soak up some of the dampness in that area and make it more pleasing to the eye. Plans to beautify the #5 ladies tee are also in the works.
- **Steve Tyler presented the Golf Director's Report.**
    - **3G Advertising Concepts Proposal – Cart Advertising**
      - The form of advertising is a wrap that completely covers each cart. Each wrap can have up to three advertisements on it.
      - The leasing company gave its approval, however no one knows for sure the affect these wraps will have on the carts' finish.
      - Revenue Projection – if we sign a 5-year contract, we will earn \$40 per cart per month. With 86 carts in our fleet, our annual\* profit will be \$20,600. (\*This is six months, in our case.)
      - The Board unanimously approved "diligently pursuing" this revenue source.
    - **Eastern Hills Construction/Beer & Wine License**
      - Progress - plumbing for the drains, refrigeration, etc. is complete. Pass-threw window is in-progress. Soda cooler and fountain drink machine moved to the West wall of the soft goods area.
      - License Broker Wayne Dearing was informed by the LCC that the administrative review is complete. He predicts that the license will be assigned an inspector within a week and that the process will begin to move more quickly from this point forward.
      - Steve is working with a third party on a food agreement for EH and has purchased top-quality hot dog machines for both courses.
    - **Memberships** – 261 memberships have been sold to date, 60 in the last month. Last year 436 were sold by mid-May.
    - **Information Regarding Other Area Golf Courses**
      - **Angel's Crossing** – A bank in Schoolcraft owns this course and has hired Kemper, a management company known for running the Chicago-area municipal courses, to manage this facility.
      - **Pine View** – A bank in Three Rivers owns this course and is not planning to open it this spring. The course is up for sale and the bank is not interested in either running it themselves or hiring a management company to run it.
      - **The Prairies** – A company in Detroit has first rights for purchase through the year 2011.

**The meeting was adjourned.**

Respectfully submitted,  
Teresa L. Snook, KMGA Secretary