

**KMGA Monthly Meeting
April 20, 2010
Minutes**

President	Vice President	Secretary	Greens Chair
Tom VanderBerg	David Vernier	Teresa Snook	Vic Callahan
Board Members			Rick Margelis
Bob Cavanaugh	Chuck Clinard	Steve Conner	
Greg Gagie	Quincy Franklin	Lee Stuart Jr.	
Director of Golf	Business Manager	Greens Superintendent	
Steve Tyler	Don Brinks	Ron Williams	
City Manager		Parks and Recreation	
Ken Collard	Thomas Skrobola	Frances Jewell	Jerome Kisscorni
City Commissioner	Clerk's Office – (Minutes only)		
Barbara Miller	Scott Borling		

- **The Minutes** of the March 16th, 2010 meeting were approved.
- **Don Brinks presented the Business Manager's Report.**
 - **Revenue** has been better than expected with nearly \$122,000 from January-March.
 - **YTD Net Income** has been improving with the nice weather through March 31st numbers of \$121,166 with a past average of \$93,000.
 - **Sales Tax** issue has been sent to City Attorney Randall Schau regarding Electric Cart Lease sales tax for review which will free up \$562 a month extra revenue
- **Rick Margelis presented the Greens Chairman's Report.**
 - Overall things are in good shape for this early in the spring. #4 & #5 on the west nine at Eastern Hills is open starting today for open golf and league play. It has been noted that water is down dramatically.
 - Many trees have been removed, which gives a different look to several holes. All the stumps are scheduled to be grounded down by the city next week for removal.
- **Steve Tyler presented the Golf Director's Report.**
 - **Constitution** – The KMGA constitution committee went over possible changes on the constitution. A handout was given to each board member for review.
 - **Eastern Hills** has now opened the West Nine for play. Steve noted the staff is looking at options for a new path setup to move golfers around holes #4 & #5.
 - **Letters from customers** – Two letters were brought to the attention of the board by Steve Tyler. The 1st was regarding membership value at Eastern Hills for the season of 2009 while the West Nine was closed for most of the season. The 2nd was regarding the women's on course bathroom at Eastern Hills. It was noted there is an issue with the blatter tank for the on course bathroom and repairs would cost \$7,000-\$8,000 to repair both bathrooms.

- **Scorecard Issue-** Steve noted the courses were low on scorecards and were looking at two different options to replace them. The 1st option was temporary cards which are currently being used that would cost \$170 for 2500 cards, and the 2nd was permanent color scorecards that will cost \$2,100 to print 25,000 cards. The board discussed the issue and a motion was accepted for color cards at Milham for the additional \$400 for 25,000 scorecards.

- **Old Business**
 - KMGA Board Memberships** – Tom VanderBerg revisited the decision regarding Lifetime members getting the same treatment as current board members when it comes to membership fee. Tom spoke that Lifetime members should get what was promised to them. After a brief discussion a motion was made to change the lifetime members for having their membership fee waived was accepted and approved.

 - High School Golf/K-College** – High school teams will pay \$500 a season fee for both Men's & Women's golf teams to use the course. Kalamazoo College will have golfers pay \$100 per player for use of the course.

 - Payroll Options** – Looking at cash options for payroll so the salary and labor costs are paid when money is available, with the bulk of the costs being pushed into summer when the courses have more cash flow. A motion to change the amended labor contract was voted on and approved.

- **New Business**
 - Budgets-** 4 Sheets were handed out regarding budgets - \$20,000 still remaining causing an early deficit for 2010. New adopted #'s would change net income from \$204,823 to \$304,101 showing an increase of \$102,000 cash mostly coming from less operating expenses \$84,000 and debt service decrease around \$38,000 showing final revenue of \$306,101. The KMGA is hoping to push the balance sheet for 2010 if numbers hold they will be taken to the City Commission and voted on for adoption. The #'s have already been approved by the auditors. Proposal to adopt new revised budget play for 2010 was approved and accepted by the KMGA.

 - Cell Tower-** Metro PCS has made an offer to pay the KMGA \$500 a month for access to the cell phone tower on Eastern Hills.

 - Don Brinks-** Spoke out at the end of meeting stating the job has changed dramatically in the last few years. It was noted the position has taken on a much larger time commitment in past years as well. Don stated he would ask the president or the board to look at options or study the job to find a possible solution, or if the job could possibly be outsourced in the future. Don stated a new candidate would need to be time flexible and preferably retired.

Respectfully submitted,
Dave Vernier
KMGA Vice President