

KMGA Minutes

September 17, 2002

Membership

President	Vice President	Secretary	Greens Chair
Orlin Loen	Tom Vandenberg	Rick Margelis	Dave Ballingall
Board Members			
Vic Callahan	Chuck Clinard	Quincy Franklin	Noel Ocen
Teresa Snook	Lee Stuart Jr.	Chuck Wallace	
Director of Golf			
Jim Roschek	Don Brinks	Ron Williams	
City Manager			
Pat DiGiovanni	Keith Overly	Frances Jewell	
Guests			

I. The minutes of the August meeting were accepted as presented.

II. Don Brinks presented the Business Manager's Report.

A. Total revenue is down 7%

B. Total Administrative expenses are down 13%

C. Total Labor costs are down 5%

D. Total Course Maintenance up 2%

E. Total Operating Expenses down 10%

F. Revenue excess is at 2%

G. Cash balance is \$154K versus \$221K in 2001

H. \$152K will be paid to the City by October 1st

I. Total debt is now at \$368K

J. September through December generally brings in 27% of the total income

K. Expected residual cash would be \$79K at the end of the year, but could be a negative number if all debts are paid

L. The report was accepted

III. Jim Roschek presented a KMGA Revenue Analysis

A. Revenue is stable

B. Rounds are declining

C. The number of members is declining

D. Membership costs are increasing

E. Greens fees are flat

F. We are "going backward" with respect to income over the last five years

G. Sources of income are the following

1. Carts – 16.5%

2. Range – 5.5%

3. Greens fees – 51.0%
4. Memberships – 26.0%
5. Other – 1.0%

H. Jim Roschek will present some “choice” at the October meeting. Board members are encouraged to contact him with suggestions

IV. Dave Ballingall presented the Greens Committee Chairman’s Report

A. Red Arrow

1. The pump house has been painted
2. Staff from Milham Park are working at Red Arrow, as Bill Zinkus has gone back to teaching
3. A burst irrigation pipe has been repaired

B. Eastern Hills

1. Geese have invaded prompting the deployment of Cody, the wonder dog
2. The course has survived the summer well and is in line for aeration

C. Milham Park

1. Many commented that the course was in “best ever” condition
2. Aeration began on Labor Day
3. The practice tee area was reseeded after being infested with weeds
4. Seasonal workers are now gone

V. Jim Roschek presented the Director of Golf and Maintenance Report

A. The courses may be closed at the end of October due to the reduction in staff and budget constraints

B. A plan will be developed to get the staff out as quickly as possible

C. Board elections will occur in November. Vic Callahan, Dave Ballingall, Quincy Franklin and Lee Stuart Jr. are completing their terms

D. Plans will be made for the annual Board outing

VI. New Business

A. A letter from Diane Kiino was discussed. Her concern was the differential in prize money for the men and women's flights in the Club Championship. Orlin Loen will write her a letter stating the Board's action

VII. The meeting was adjourned

Respectfully Submitted

**Rick Margelis
Secretary KMGA**