

KALAMAZOO MUNICIPAL GOLF ASSOCIATION
BOARD OF GOVERNORS MEETING
July 21st, 2016

MEMBERS PRESENT

President	Curt Wiser
Vice President:	Mike Dunphey
Secretary:	John D. Bradshaw
Board Members:	Larry Braithwaite,
Dir. Parks and Recreation	Sean Fletcher
Economic Development:	Jerome Kisscorni

MEMBERS ABSENT:

Dir. of Management Services/CFO:	Thomas Skrobola
Member:	Steve Feffer, Ruthie Walker, Chuck Clinard

STAFF PRESENT

Director of Golf	Dean Marks
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VISITORS PRESENT

Jeff Crystal

Approved minutes are forwarded to: Shelby Moss for Scott Borling, City Clerk

The meeting was called to order at 5:33 pm, at the offices of Parks and Recreation—Mayors River Front Stadium. Minutes of April 21st, 2016 were approved.

1. Director of Golf Report:

- Dean submitted a written report.
- Dean stated that he has had decent financial numbers for June and in fact YTD core numbers are up over last year. He stated that this is the closest we have been to budget in several years.
- Dean stated that the Red Arrow outing was shaping up to be successful, with \$7,000 already pledged from sponsors.
- Dean stated that we need to start a discussion about Rates for the coming year. He will prepare something for the next meeting. **Some thoughts are: going back to Single Course pricing; raising rates; review range, and cart membership rates.**
- Dean discussed other revenue streams such as:
 - EH—perhaps develop a banquet facility
 - MPGC-Expand range facility for 'all year' use, expand GPA, expand facility for banquets.
 - Both-Raise rates
- Events:
 - See calendar on website

2. Greens Report:

- Curt and Dean have discussed the fairways. It was observed that they do not look as good as they have—Dean states the color difference is because of the growth regulators.

3. Red Arrow/First Tee/KJGA:

- No new report on these except to state that First Tee is awaiting grant money to offset costs.

4. Eastern Hills Update:

- Jeff Crystal was present as a guest and gave the Board an up-date, as follows:
He has completed a mailing to the top 100 builders in Michigan.
He has had personal meetings with 5 groups of people in the area—all agreed that there is a market for this property.
He has a very interested potential buyer, which is an anonymous family trust. They are discussing confidentiality Agreements at this point.

5. New Business:

- Vice President Mike Dunphey raised an issue with regard to having a Member/Guest Outing.
- Sean Fletcher raised an issue as to carts in the parking area of MPGC. It was discussed that although it is congested at times, to install a policy to ban carts now would be a major problem with members.
- No Motions were passed on these issues.

The meeting was adjourned at 6:40 PM.

Respectfully submitted by

John D. Bradshaw
Secretary