

KALAMAZOO MUNICIPAL GOLF ASSOCIATION  
BOARD OF GOVERNORS MEETING  
November 14<sup>th</sup>, 2017

MEMBERS PRESENT

President	Curt Wiser, (via phone)
Vice President:	Mike Dunphey
Secretary:	John D. Bradshaw
Board Members:	Larry Braithwaite, Ruthie Walker, Steve Feffer
Dir. Parks and Recreation	Sean Fletcher
Dir. of Management Services/CFO:	Thomas Skrobola

MEMBERS ABSENT:

Economic Development: Jerome Kisscorni

STAFF PRESENT

Director of Golf Dean Marks

VISITORS PRESENT

Approved minutes are forwarded to: Shelby Moss for Scott Borling, City Clerk

The meeting was called to order at 5:33 pm; at Third floor Meeting Room, City Hall. Minutes of October 19<sup>th</sup> 2017 were approved.

1. Director of Golf Report:

- Dean submitted a written report.
- EHGC and RA are now closed for the season.
- Dean reviewed the 2018 proposed Budget in order for the Board to pass a budget for the coming year. The 2018 "DMG Plan" shows projected income of \$1,715,000, contract payments to DMG of \$1,438,500 with debt service of \$246,205.00. This would leave DMG with a projected loss of \$61,500. This would also include additional 'new' debt payments of \$10,000.

A **Motion** was made by Tom, seconded by John, that the Board accept the 2018 Budget as to \$1,715,000 of income, with \$1,438,500 of expenses paid to DMG, \$246,205 of old debt payments and \$10,000 of new debt payments.

**Upon a Vote the Motion Passed.**

- There was discussion about possible changes in the structure of the DMG agreement with the City, which may change the proposed Budget.
- Dean reported further: There is a Pre-Thanksgiving Sale for Members and a Post-Thanksgiving sale as well for the public.
- Dean received the PGA Development Award from the State of Michigan PGA on 10-23-17—much congratulations!
- KJGA will renew their First Tee Link membership for 2018.
- Jim Troy is now gone from GPA, as he has taken a job in Ohio.

2. Events:

- No events update.

3. Greens Report: No Greens update.

4. Eastern Hills Update:

- Curt Discussed the need for the City to keep KMGA informed of any dealings/offers/discussions regarding EHGC—or any of the courses for that matter, and the KMGA is vested with the duty to advise on all issues involving the courses. This was agreed by all members and the City Staff present (Sean and Tom).
- There was a general and frank discussion regarding Golf in the City of Kalamazoo. Points made included; Tom: "The City would rather pay off immediately as opposed to over time". Tom: "a review of the past financial needs of the courses would indicate a requirement of \$225K per year in either debt or additional infusion of capital expenditures to continue with the current quality of the courses". Tom: "the City would love a Lease type arrangement with DMG". Sean: "A 5 year Business Plan, including all potential variables of Leasing and operation, should be created and brought to the City Board, in support of continuing Golf in the City of Kalamazoo.
- It was agreed that a discussion with the "Runners Group" should be scheduled for the last week of November.

5. New Business:

- The Annual Meeting was confirmed for December 7<sup>th</sup> 2017.
- The next City Commission Meetings are 12-4 and 12-18-17.

The meeting was adjourned at 7:15 PM.

Respectfully submitted by

John D. Bradshaw  
Secretary

