KALAMAZOO MUNICIPAL GOLF ASSOCIATION
BOARD OF GOVERNORS
MEETING TO BE HELD VIA ZOOM, KALAMAZOO, MI

WEDNESDAY, JANUARY 27, 2021
1:30 P.M.

AGENDA

1. MEETING CALLED TO ORDER AT 1:30 p.m.
2. Additions, corrections and approval of secretary’s minutes from the September 17, 2020, meeting.
3. DIRECTOR OF GOLF REPORT
4. COMMITTEE ASSIGNMENTS
   a. Greens Committee
   b. Capital Budget Committee
   c. Junior Golf Fundraiser Committee
5. EASTERN HILLS UPDATE
6. Old Business
7. New Business
KALAMAZOO MUNICIPAL GOLF ASSOCIATION
BOARD OF GOVERNORS MEETING
September 17th, 2020

MEMBERS PRESENT
President: Curt Wiser
Vice President: Mike Dunphey
Secretary: John D. Bradshaw
Board Members: Larry Braithwaite, Patrick McVerry, Steve Vicenzi
Dir. Parks and Recreation: Sean Fletcher

MEMBERS ABSENT: Ruthie Walker, Steve Feffer,

STAFF PRESENT
Director of Golf: Dean Marks

GUESTS PRESENT: none

Approved minutes are forwarded to: Shelby Moss for Scott Borling, City Clerk

The meeting was called to order at 12:01 PM sharp at Parks and Recreation Offices. Minutes of the August 20th 2020 meeting were approved

1. Director of Golf Report:
   - Dean submitted a written report.
   - August was one of the best months in 10 years. Core revenue for August was up $46,000 and merchandise was up $16,000 and is now on track to surpass last year. Food and Bev. Picked up but is still down $80,000 for the year. August expenses are comparable to last year. Hoping for good weather in September in order to ‘break even’ and if PPP loan is completely forgiven, then maybe a profit.
   - PGA Jr League ended up with 84 participants. There are 4 teams of 21 players and each team rotates their practice between the 4 courses. Thursday matches are at 2 courses each week.

2. KJGA:
   - See above from Deans Report.

3. First Tee:
   - First Tee Marathon coming up 9-25-20. Get your sponsorships in.

4. Events:
   - September 20th—PGA Family Cup—MPGC
   - September 25th—First Tee Marathon—EHGC.
   - October 4th—Par 3 Shootout—MPGC
5. Greens Report:
   • Aerification completed at MPGC last week of August and greens healing well. EHGC greens completed last week and will continue with the tees and the fairways in the coming week. A dead tree by the practice area fence was removed at a very reasonable rate by ACME Tree Service.
   • No plan yet on the West 9 of EHGC.

6. Milham Park Ski Shop
   • Ski shop work continues to progress. Permits expected within the week. Construction on the range building should take another 2 weeks. Product is being ordered and expect to be fully functional by mid-October

Old Business:

   **Capital Budget Committee.**
   • Need to set up meeting.

   **Marketing Committee:**
   • No report and Curt Recommends getting Tents and tables for outside.

7. New Business:
   • **After much discussion A Motion was made to increase rates in certain areas. Dean will forward the completed rate sheet to the Board. Those rates are attached.**

   **After a vote the Motion Passed.**

The meeting was adjourned at 1:10 PM

Respectfully submitted by

John D. Bradshaw
Secretary
The Ski Shop continues to see steady traffic with January sales exceeding $75,000 so far. Pro shop merchandise sales seem to be up, most likely because of the extra ski traffic. Golf Performance Academy is seeing more activity than usual. Josh Burt will soon begin teaching through GPA, which should increase activity even more.

Eastern Hills maintenance was broken into on 1/12. Many tools were stolen as well as the plow truck. Truck has been recovered and we are working with insurance on stolen tools. Red Arrow was broken into on 1/23 and again on 1/24. Many tools were stolen, and we are compiling more data. Police found many items in the homeless camp across the river. Bill Roberts checks on Red Arrow daily and noticed the first break in. He also found many items along the river. The coke machine was found out on the golf course.

The range building expansion had a final cost of $11,068, which was paid for out of ski shop profits. Since the building is a permanent fixture of KMGA, the amount has been included in the debt service total, (an expense to DM Golf), and we need to approve the capital expense. This would be the only capital expense for KMGA in 2020. I ask for a motion to approve the capital expense.

We have a quote from Thielen to replace the main line and pump intakes at Eastern Hills in the amount of $40,000. I ask for a motion to approve. In discussion with Brian, he feels we need to have the irrigation system running efficiently before we can finish making holes 4 and 5 completely playable. Rick brought his friend out to advise on dirt moving, and he thought it would be about $80,000 to do the final work. Brian and I are not convinced that is our best option. We will likely play both holes as par 3s, and move as much dirt as we can once the pumps have been running. $40,000 is a bit much for DM Golf to swallow, so I’d ask to bond money through the City. Total amount to bond is open for discussion.

First Tee is in the interview process for the Kalamazoo area director and hopes to have someone in place by mid-March. Programming is expected to begin in April via partnerships with Boys and Girls Club as well as Youth for Christ. Other groups are in the works for partnerships, but programming is dependent on having enough Lead Coaches along with volunteers. A zoom meeting was held on 1/26 to discuss lead coach responsibilities. The 2nd First Tee Marathon is set for Friday, June 18 at Eastern Hills.

The Support Red Arrow/KJGA fundraiser is scheduled for Friday, July 23 at Milham Park.

Simulators at Olde Mill are installed, and staff is working out the bugs in hopes of being able to fully open when the restrictions are lifted on Feb 1. If only Milham Park had tall enough ceilings and enough extra space for simulators....