| | 2022 Amended Budget | 2022 Actual Projection | | | |
|-----------------------------|------------------------|---------------------------|--|--|--|
| Revenues | | | | | |
| Taxes | \$22,929,722 | \$22,929,722 | | | |
| Donations and Contributions | \$18,350,797 | \$18,024,049 | | | |
| Intergovernmental | \$14,591,145 | \$14,591,145 | | | |
| Charges for Services | \$10,765,390 | \$9,926,640 | | | |
| Licenses, Permits & Fees | \$2,794,725 | \$2,565,635 | | | |
| Transfer In | \$1,322,871 | \$1,366,871 | | | |
| Other | \$105,000 | \$117,013 | | | |
| Interest & Rents | \$55,625 | \$931,940 | | | |
| Fines & Forfeits | \$442,530 | \$213,163 | | | |
| TOTAL REVENUES | \$71,357,805 | \$70,666,178 | | | |
| Expenses | | | | | |
| Personnel | \$47,191,291 | \$45,809,016 | | | |
| Operating | \$15,845,349 | \$13,935,211 | | | |
| Other | \$9,489,086 | \$9,489,086 | | | |
| Capital | \$946,861 | \$946,861 | | | |
| TOTAL EXPENSES | \$73,472,587 | \$70,180,173 | | | |
| Surplus (Deficit) | -\$2,114,782 | \$486,005 | | | |

2022 PROJECTED GENERAL FUND SUMMARY

CITY OF KALAMAZOO GENERAL FUND FIVE YEAR PLAN 2023 BUDGET

| | 2023 Proposed | | | | | 2025 rojected | | 2026 Projected | | 2027 Projected | |
|--|------------------|------------------|-----------|---|---------|-------------------|-------|-------------------------------|----|--------------------------------|--|
| REVENUES | | | | | | | | | | | |
| Operational Revenues | | | | | | | | | | | |
| Taxes | \$ 24,9 | 30,141 | \$ 26,139 | 9,605 | \$ 26,9 | 902,889 | \$2 | 7,708,972 | \$ | 28,540,270 | |
| Foundation for Excellence | 18,5 | 00,872 | 19,240 | 0,907 | 19,8 | 818,134 | 2 | 0,412,678 | | 21,025,058 | |
| Other Donations and Contributions | | 6,500 | (| 6,500 | | 6,500 | | 6,500 | | 6,500 | |
| State | 15,6 | 98,085 | 16,16 | 5,578 | 16,6 | 547,095 | 1 | 7,143,058 | | 17,653,899 | |
| Internal Services | 9,1 | 01,959 | 9,440 | 6,936 | 9,8 | 305,500 | 1 | 0,178,186 | | 10,565,554 | |
| Charges for Services and Fees | 8 | 92,100 | 91 | 5,300 | | 799,428 | | 824,521 | | 850,618 | |
| Recreation and Park Fees | 3 | 32,686 | 342 | 2,667 | : | 352,947 | | 363,535 | | 374,441 | |
| Permits & Licenses | 2,7 | 99,893 | 2,883 | 3,890 | 2,9 | 970,406 | | 3,059,519 | | 3,151,304 | |
| Other Revenue | 1 | 95,050 | 19 | 5,050 | | 195,050 | | 195,050 | | 195,050 | |
| Fines & Forfeits | 3 | 23,100 | 348 | 8,100 | | 375,600 | | 405,850 | | 439,125 | |
| Interest | 1 | 00,000 | 100 | 0,000 | : | 100,000 | | 100,000 | | 100,000 | |
| Total Operational Revenues | 72,8 | 30,386 | 75,784 | ,532 | 77,9 | 73,549 | 80 | ,397,869 | | 82,901,820 | |
| Other Revenues | | | | | | | | | | | |
| Transfer From Internal Service | 1,0 | 00,000 | 1,000 | 0,000 | 1,0 | 000,000 | | 1,000,000 | | 1,000,000 | |
| Transfer From ARPA Fund | 1,0 | 18,908 | 1,018 | 8,908 | 1,0 | 018,908 | | - | | - | |
| Sale of Assets | - | 10,000 | | 0,000 | | , L10,000 | | 110,000 | | 110,000 | |
| Total Other Revenues | 2,1 | 28,908 | 2,128 | ,908 | 2,1 | 28,908 | 1 | ,110,000 | | 1,110,000 | |
| TOTAL REVENUES | 75,0 | 9,294 | 77,913 | ,440 | 80,1 | 02,457 | 81 | ,507,869 | | 84,011,820 | |
| EXPENDITURES | | | | | | | | | | | |
| | | | | | | | | | | | |
| Operating Expenditures | 16.5 | 72 010 | 47.07 | | 10 | | - | 1 1 4 4 6 5 7 | | | |
| Personnel | | 72,919 | 47,978 | | - | 533,843 | | 1,144,657 | | 52,912,545 | |
| Services | - | 12,171 | 13,408 | | - | 518,830 | | 3,874,931 | | 14,347,088 | |
| Supplies | - | 50,533 | | 6,059 | | 286,121 | | 3,352,036 | | 3,458,449 | |
| Internal Services and Fees | | 16,337 | | 2,990 | | 981,580 | | 1,011,028 | | 1,041,358 | |
| Contribution to Trusts | - | 47,500 | | 0,000 | - | 750,000 | | 2,750,000 | | 2,750,000 | |
| Capital | | 80,624 30,084 | 69,315 | 0,000 . 798 | | 000,000 70,375 | | 1,000,000 , 132,651 | | 1,000,000 75,509,439 | |
| Transfers | 0,70 | , | 05,515 | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | , _,_ | . 0,070 | , , | ,102,001 | | , 5,565,165 | |
| Debt Service Transfers | 3 9 | 33,934 | 3 83 | 4,220 | 3 9 | 334,082 | | 3,836,751 | | 3,833,973 | |
| Operating Transfers | | 91,677 | - | 9,355 | - | 388,955 | | 4,810,071 | | 4,588,145 | |
| Transfer for One Time Capital Projects | | 50,000 | 4,70. | - | 7,4 | - | | - | | -,500,145 | |
| Transfer for one time capital Projects | | 50,000 | | | | | | | | | |
| Total Transfers | 8,8 | 75,611 | 8,543 | ,575 | 8,7 | 23,037 | 8 | ,646,822 | | 8,422,118 | |
| TOTAL EXPENDITURES | 76,4 | 55,695 | 77,859 | ,373 | 79,9 | 93,412 | 81 | ,779,473 | | 83,931,557 | |
| SURPLUS (DEFICIT) | (1,4- | 46,401) | 54 | ,067 | 1 | 09,045 | | (271,605) | | 80,263 | |
| UNRESERVED FUND BALANCE | | | | | | | | | | | |
| Projected Beginning Fund Balance | 15,1 | 58,602 | 13,71 | 1,001 | 13, | 763,868 | 1 | 3,871,713 | | 13,598,908 | |
| Contribution to Parks Land Reserve | | (1,200) | (| 1,200) | | (1,200) |) | (1,200) | | (1,200 | |
| ENDING UNRESERVED FUND BALANCE | 13,7 | 1,001 | 13,763 | ,868 | 13,8 | 71,713 | 13 | ,598,908 | | 13,677,971 | |
| TARGET UNRESERVED FUND BALANCE | 10,9 | 32,058 | 11,36 | 7,680 | 11,6 | 596,032 | 1 | 2,059,680 | | 12,435,273 | |
| OVER (UNDER) FUND BALANCE TARGETS | 2,7 | 78,943 | 2,396 | ,188 | 2,1 | 75,681 | 1 | ,539,228 | | 1,242,698 | |
| TOTAL FUND BALANCE | | | | | | | | | | | |
| Unreserved Fund Balance | 13,7 | 11,001 | 13,763 | 3,868 | 13,8 | 371,713 | 1 | 3,598,908 | | 13,677,971 | |
| Contingency Fund Balance | 5 | 00,000 | 500 | 0,000 | ! | 500,000 | | 500,000 | | 500,000 | |
| Parks Land Reserve Fund Balance | | 62,176 | | 3,376 | | 64,576 | | 65,776 | | 66,976 | |
| TOTAL ENDING FUND BALANCE | \$ 14,2 | 73,177 | \$ 14,327 | | \$ 14,4 | | \$ 14 | ,164,684 | \$ | 14,244,947 | |

CITY OF KALAMAZOO 2023 GENERAL FUND BUDGET FIVE YEAR REVENUE ASSUMPTIONS

Projected Annual Assumptions for Proposed Fiscal Plan (2023-2027)

| Revenue | 2023 | 2024 | 2025 | 2026 | 2027 | Assumptions & Explanations |
|---|------|------|------|------|------|---|
| Property taxes (based on assessor's estimate) | 5% | 3% | 3% | 3% | 3% | Revenues & expenditures are forecasted based on recent actual performance and industry standard analytical approaches. |
| Licenses, permits & fees | 3% | 3% | 3% | 3% | 3% | Estimated to continue historical growth trends. |
| Fines and Forfeits | -27% | 8% | 8% | 8% | 8% | Adjusted 2023 to recent trends from Covid related reductions, expecting growth to historical norms over the 5 year period. |
| Other intergovernmental revenue | 3% | 3% | 3% | 3% | 3% | Expectation of recent trends of increased State Revenue Sharing and other grant opportunities from American Rescue Plan Act through various Federal and State agencies. |
| Charges for services | 3% | -13% | 3% | 3% | 3% | Increased amounts in line with updated fee schedules and usage expectation. 2024 includes expected loss of maintenance agreememnt for leased property expected to be vacated. |
| Interest and rentals | 80% | 2% | 2% | 2% | 2% | 2023 increased due to changes in bank agreements to include higher interest and implemenatation of account fees. Long term expected to grow with increased federal funds rate. |
| Other revenue | 50% | 0% | 0% | 0% | 0% | Increased 2023 to 3 year average for sales of equipment. No future increase anticipated as amount will vary depending on asset sales per year. |
| Foundation for Excellence: | | | | | | |
| Millage Reduction | 5% | 3% | 3% | 3% | 3% | Commitment from Foundation - Millage reduction funding assumed at same rates as taxes above. |
| Budget Stabilization | 5% | 4% | 3% | 3% | 3% | Commitment from Foundation - The Budget Stabilization is based on original grant request projection plus projected increase in two year rolling average Consumers Price Index. |

CITY OF KALAMAZOO 2023 GENERAL FUND BUDGET FIVE YEAR EXPENDITURE ASSUMPTIONS

| Expenditures | 2023 | 2024 | 2025 | 2026 | 2027 | Assumptions & Explanations |
|---------------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|---|
| Salaries | 3% | 3% | 3% | 3% | 3% | Salary growth projected based on union contracts and anticipated control in additional future positions. |
| Health Insurance | 0% | 0% | 0% | 0% | 0% | Health care costs to City departments has been held at a steady rate. This will remain at a 0% increase as the annual transfer (rebate) from the insurance fund is phased out. |
| FICA, Medicare, Deferred Compensation | 3% | 3% | 3% | 3% | 3% | Based on the percentage for change of salaries. |
| Supplies and services | 19% | 2% | 2% | 2% | 2% | 2023 increase due to recent inflation trends. Future inflation is expected to be less than recent trends. Overall costs will be controlled by reductions in one-time costs and increases controlled by priority reductions. |
| Capital Outlay | 0% | 0% | 0% | 0% | 0% | Assumes a steady level of capital expenditures. |
| Transfers to Capital Improvement | Debt Service Projections | Debt Service Projections | Debt Service Projections | Debt Service Projections | Debt Service Projections | Estimated based on capital bonding amortization and projected new debt requirements. Total transfer is net of anticipated revenues in the Capital Improvement Funds. |
| OPEB Contribution | 0% | 0% | 0% | 0% | 0% | Contributions to the OPEB Trust are limited to \$3.5 million system wide. Amount is based on each funds share of the liability as determined by the actuarial report. |
| OPEB Debt Service | Actual | Actual | Actual | Actual | Actual | Actual share as scheduled by the amortization schedule |